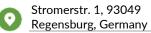


#### **ABOUT ME**

- 21 years of management experience in organization & IT
- Responsibility for developing the IT strategy for applications, architecture and IT services
- International business consulting (SAP) and project management experience in 25 countries - especially in Central & Eastern Europe and Asia
- IPMA certified project manager
- Experience with S/4 HANA, cloud computing and digital transformation
- From process management to implementation, go-live & roll-out
- Implementation of agile methods for software development
- Experience with release- and IT operations processes
- Outsourcing of IT services to Krones India
- Selection and management of external IT service providers & partners
- Selection of (ERP) systems (offers, examination and selection of IT applications)
- Migration projects and integration of acquired companies
- Optimization of ITIL-based processes and services
- Degree in commercial administration

## KARL GOLD





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INTERIM MANAGER (IT) AND SENIOR PROJECT MANAGER

#### PROFESSIONAL EXPERIENCE

#### **KRONES AG**

Neutraubling Jan. 2024 – Jan. 2025

#### Head of Information Management (IM) -Commercial Applications Sales, Service & Admin.

- Strategic and operational management of the IM Commercial Applications Sales, Service & Administration department in technical and disciplinary sense
- Management responsibility for 4 teams with 40 internal consultants as well as management of external project employees
- Planning and implementation of SAP landscapes including the subsystems in the areas of CRM (sales), LCS (global after sales) and FI / CO / PS
- Driving best practices in CRM, LCS and FI / CO / PS
- Implementation of new and optimization of existing sales, service & administration business processes through consistent digitalization of the sales, service & admin. IT application landscape
- Implementation and assurance of quality in ongoing operations according to ITIL standards
- Responsibility for IT application standards, architecture and deployment for the Commercial Applications area
- Design and implementation of the Krones Global Template and the associated Application Lifecycle Management (ALM)
- Driving IT change processes in particular the conversion from individual developments to standard software
- Outsourcing of IT services to Krones India (Business One, forms and Fiori app development, authorization roles)

#### **KRONES AG**

Neutraubling Sept. 2021 - Dec. 2023



#### Head of Information Management (IM) -Commercial Applications Design and Build

- Establishment, strategic and operational management of the IM Commercial Applications Design and Build department
- Creation of an efficient, scalable and hybrid IM Commercial Applications landscape (S/4 HANA, cloud computing, Salesforce) in close cooperation with the CIO and other key stakeholders of the company
- Conceptual design and implementation of a modern

#### **PERSONAL DATA:**

Date of birth: 12. March 1968

Nationality: Austria

Marital status: Living in separation Son – 21 years Daughter – 18 years

#### **DRIVER'S LICENSE:**

**Driving license classes:** B, A1 and F

#### **LANGUAGES:**

**GERMAN** 

**ENGLISH** 

**RUSSIAN** 

CROATIAN

# QUALIFICATIONS & COMPETENCES:

MANAGEMENT & LEADERSHIP, GROUP DYNAMICS

PROJECT- AND PORTFOLIO MANAGEMENT

- and holistic IT digitization strategy within the framework of the Krones Global Template
- Management of future-oriented transformation projects
- Creation of global IM Commercial Applications standards and guidelines
- Driving forward IT change processes
- Leadership, motivation, further development and expansion of the IM Commercial Applications
   Design and Build department in accordance with the corporate strategy
- Management responsibility for 30 in-house consultants and 60 external (project) employees
- Cross-departmental collaboration and management of external service providers
- Active (IT) cost management

#### **KRONES AG**

Neutraubling June 2015 - Aug. 2021

### Head of Information Management - CRM & LCS, FI / CO

- Technical and disciplinary management of the department including strategic development
- Planning, architecture, implementation, operation and responsibility for the group-wide SAP landscape including the subsystems in the areas of CRM (sales processes), LCS (global after-sales processes) and FI / CO
- IT responsibility for projects in sales, customer service and CRM environment
- International rollout of SAP ERP, CRM and Business One IT applications in 19 countries
- Internationalization of the IM CRM LCS, FI / CO department (management responsibility for 36 SAP in-house consultants in Germany)
- Successful implementation of agile methods for software development
- Resource and personnel planning including further development of employees
- Budget and cost management
- Selection and management of external IT service providers & partners
- Make-or-buy decisions for software and applications
- in the SAP IM&C Council for mechanical and plant engineering - identification and collaboration on future-oriented best practice industry solutions and digital transformation (e.g. Industry 4.0, digital twin)

### SEMPERIT AG HOLDING

Vienna May 2011 - Apr. 2015

### Head of Global IT Applications for SAP ERP, HR, BW und BO systems

- Management and further development of the Global IT Applications department (management responsibility for 20 SAP in-house consultants in Austria, Poland, Czech Republic, Singapore, Thailand and Malaysia)
- Development of the group-wide Semperit IT strategy in terms of applications, architecture and services
- Technical responsibility in the ERP program for the Semperit Group based on (SAP) best practices
- Conceptual design and development of the Semperit IT application landscape
- Standardization and harmonization of:
  - o Financial accounting & controlling
  - Order to cash & purchase to pay
  - HR personnel administration & organizational management
  - o SAP financial consolidation (BO FC)

### MANAGEMENT OF INTERNATIONAL PROJECTS

(ARIS AND ADONIS) BUSINESS PROCESS MANAGEMENT

SAP R/3, S/4HANA, BW/BO

TEAM SELECTION, -BUILDING AND -TRAINING

CLOUD-COMPUTING, SALESFORCE

**AGILE METHODS** 

MICROSOFT-OFFICE-APPLICATIONS

#### **INDUSTRY SECTORS:**

- Manufacturing industry
- Chemistry
- Consumer goods
- Cosmetics
- Medical technology
- Mechanical and plant engineering
- Trade
- IT

## NR. PROJECTS PER PROCESS:

HR: 28 ERP: 23 Finance: 21 IT: 11 Service: 11 Sales: S/4 HANA: 6 Reporting: 4 Assets: Organization: 3 CRM:

- Creation of the ERP roadmap for the Semperit Group, IT project- and portfolio management
- Consolidation and standardization of local individual IT solutions
- Management of the activities of the IT Applications department from an economic perspective
- Design and pilot SAP BW / BO Production Reporting as well as Global KPI Reporting
- Operation, maintenance and further development of the SAP ERP, HR and BW system landscape

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- ITIL-based implementation of IT processes (application guidelines, efficient change management measures)
- SAP contract and license management

Oct. 2013 - June 2014

- interim management of Semperit IT (together with infrastructure colleague) including personnel and budget responsibility
- Development and planning of the Semperit IT strategy 2020+

#### HENKEL CEE-GROUP

Vienna Jan. 2003 - Apr. 2011

#### Team leader SAP Competence Center HR

- Responsible for designing, setting up and operating the SAP HR system landscape for Central and Eastern Europe with around 4.000 users in 19 countries
- Setting up the SAP Competence Center HR (management responsibility for 7 SAP in-house consultants in Austria, Poland, Hungary, Turkey and Russia)
- Project management for all HR projects of the Henkel CEE Group in Central and Eastern Europe
- Maintenance and further development of SAP HR components in the CEE region:
  - Personnel administration, organizational- and training management
  - o Travel expense accounting
  - $\circ$  Employee self-service and SAP portal
- Implementation of an efficient key user structure
- Key account manager in IT for the HR area with budget responsibility
- Definition of global Henkel HR processes and standard IT applications in the Processes Consulting Architecture (PCA) team
- IPMA certified project manager with 63 project management positions in 25 countries

 Conceptual design and development of the SAP HR system landscape for China as a pilot project for Henkel in Asia

#### HENKEL CEE-GROUP

Vienna June 2002 – Dec. 2004

Oct. 2004 - Feb. 2006

#### NATIONAL BANK OF AUSTRIA

Vienna Jan. 2002 - May 2002

#### SAP in-house Consultant - FI / CO

- Application Services Department
- SAP in-house consultant for:
  - $\circ \quad \text{Asset accounting and controlling} \\$
  - Participation on SAP R/3 implementations in Romania, Bulgaria, Latvia, Estonia and Russia

#### SAP in-house Consultant – MM

- SAP Applications team
  - SAP in-house consultant for materials management
  - Business process modeling, maintenance and further development of SAP materials management
  - Conceptual design and maintenance of

#### **PERSONAL SKILLS:**

- Entrepreneurial thinking and action
- Analytical and structured
- Resilient, innovative personality with strong communication skills
- Implementation and enforcement strength
- Strategic thinking and operational knowledge
- Goal- and result-oriented working methods
- · Problem-solving oriented
- Many years of management experience as a line manager
- Motivating and visionary
- Team player
- Conflict- & Stakeholder Management

## S/4 HANA EXPERIENCE:

- S/4 HANA Readiness
- S/4 HANA Global Template
- S/4 HANA Pilot Rollout Hungary
- S/4 HANA Rollout Krones China
- S/4 HANA Global Template 2.0
- S/4 HANA Public Cloud Morocco

### HENKEL AUSTRIA

Vienna

Dec. 1997 - Jan. 2002

#### authorization roles

#### SAP in-house Consultant - FI, MM

- System development department
- SAP in-house consultant for finance (including asset accounting, credit management, cash management) and logistics invoice verification
- Project management for SAP R/3 implementations in Central and Eastern Europe
- Creation of training concepts and training materials
- Participation on SAP R/3 implementations in Central and Eastern Europe (including translations and country specifics)

#### METRO C & C

Vösendorf & Bukarest

Aug. 1996 - Nov. 1997

#### Organization and IT

- Preparations for the market opening in Bucharest
- Project "New inventory Management" System in Utrecht

#### **ILBAU**

Spittal / Drau & Moscow July 1995 - March 1996

#### Commercial Manager

 Accounting, cost accounting, internal accounting, banking, human resources, translation & IT

#### **EDUCATION**

#### BUSINESS UNIVER-SITY VIENNA

Vienna

Oct. 1987 - March 1995

#### Study of commercial administration

- Special business administration of foreign trade (international marketing & finance)
- with focus on Central and Eastern Europe
- Elective course: economic history

### BUSINESS SCHOOL PLECHANOW

Moscow Feb. 1992 - June 1992

#### Exchange student

• Diploma thesis on "Soviet agriculture in the Gorbachev era"

### LANGUAGE HIGH SCHOOL

Mattersburg Sept. 1978 - May 1986

#### High school diploma

• with English, Russian and Croatian

Regensburg, 4. February 2025

Karl Gold